



CONTRACT NO. 13-0436

for Pressure Washing for Paks and Trails Division

LAKE COUNTY, FLORIDA, a political subdivision of the state of Florida, its successors and assigns through its Board of County Commissioners (hereinafter "County") does hereby accept, with noted modifications, if any, the bid of Advanced Pressure Cleaning (hereinafter "Contractor") to supply Pressure Washing for Parks and Trails Division to the County pursuant to County Bid number 13-0436 (hereinafter "Bid"), addenda nos. 1, 2, and 3, opening dated July 24, 2013 and Contractor's July 24, 2013 Bid response thereto with all County Bid provisions governing.

A copy of the Contractor's signed Bid is attached hereto and incorporated herein, thus making it a part of this Contract except that any items not awarded have been struck through. The attachments noted below (if any) are attached hereto and are also made a part of this Contract.

Attachments: N/A

No financial obligation under this contract shall accrue against the County until a specific purchase transaction is completed pursuant to the terms and conditions of this contract.

Contractor shall submit the documents hereinafter listed prior to commencement of this Contract: Insurance Certificate.

The County's Procurement Services Director shall be the sole judge as to the fact of the fulfillment of this Contract, and upon any breach thereof, shall, at his or her option, declare this contract terminated, and for any loss or damage by reason of such breach, whether this Contract is terminated or not, said Contractor and their surety for any required bond shall be liable.

This Contract is effective from September 1, 2013 through August 31, 2014 except the County reserves the right to terminate this Contract immediately for cause and/or lack of funds and with thirty (30) day written notice for the convenience of the County. This Contract provides for four (4) one (1) year renewals at Lake County's sole option at the terms noted in the Bid.

Any and all modifications to this Contract must be in writing signed by the County's Procurement Services Director.

LAKE COUNTY, FLORIDA

By: Sarah H. [Signature]  
Contracting Officer

Date: 08-27-2013

Distribution: Original-Bid File  
Copy-Contractor  
Copy-Department

*"Earning Community Confidence Through Excellence in Service"*

Office of Procurement Services  
Tavares, Florida 32778-7800

315 W. Main, Suite 441  
Ph (352) 343-9839

P.O. Box 7800  
Fax (352) 343-9473

Vendor Name Advanced Pressure Cleaning

Page 1

13-0436 Pressure Washing for Parks and Trails Division

**REVISED PRICING SECTION**

No guarantee is expressed or implied as to quantities or dollar amounts that will be used during the contract period. In no event shall Lake County be liable for payments in excess of the amount due for quantities of goods or services actually ordered. As previously noted, the annual total quantity of work ordered shall not exceed \$25,000.

**Section 1: Pricing for Pressure Washing of Playground Structures –  
NO optional items to be included in this Section**

| Property:                       | Address:                                      | # of play structures | Pressure Washing Price (cleaning of all play structures at each park) |
|---------------------------------|---|----------------------|---|
| Astor Lions Park                | 54835 Alco Rd. Astor, FL 32102                | 1                    | 75 <sup>00</sup>  |
| Lake Mack Park                  | 21235 Lake Drive, Deland, FL 32720            | 1                    | 50 <sup>00</sup>  |
| Marsh Park & Boat Ramp          | 36545 Yale Retreat Rd., Eustis, FL 32726      | 1                    | 75 <sup>00</sup>  |
| McTurcous Memorial Park         | 42100 SR 19, Altoona, FL 32702                | 1                    | 75 <sup>00</sup>  |
| Minneola Athletic Complex       | 1300 Fosgate Rd., Minneola, FL 34715          | 1                    | 75 <sup>00</sup>  |
| Mt. Plymouth Park               | 31300 Lochmore Circle, Mt. Plymouth, FL 32776 | 1                    | 50 <sup>00</sup>  |
| Palatka River Park & Boat Ramp  | 12325 Hull Rd, Clermont, FL 34711             | 1                    | 50 <sup>00</sup>  |
| Scott Park                      | 25633 Aberdovey Ave, Mt. Plymouth, FL 32776   | 1                    | 50 <sup>00</sup>  |
| Paisley Community Park          | 24956 CR 42, Paisley, FL 32767                | 2                    | 100 <sup>00</sup>   |
| PEAR Park Gateway               | 26701 US Hwy 27, Leesburg, FL 34748           | 2                    | 100 <sup>00</sup>   |
| Twin Lakes Park                 | 35303 CR 473, Leesburg, FL 34788              | 2                    | 100 <sup>00</sup>   |
| Ferndale Preserve (In Progress) | CR 455, Ferndale, FL 34715                    | 3                    | 150 <sup>00</sup>   |
| Lake Idamere Park               | 12335 CR 448, Tavares, FL 32778               | 3                    | 150 <sup>00</sup>   |
| Lake Jem Park & Boat Ramp       | 16141 CR 448, Tavares, FL 32778               | 3                    | 150 <sup>00</sup>   |
| Pine Forest Park                | 32520 SR 44, Deland, FL 32720                 | 3                    | 150 <sup>00</sup>   |
| Sorrento Park                   | 31535 Church St, Sorrento, FL 32776           | 3                    | 150 <sup>00</sup>   |
| North Lake Community Park       | 40730 Roger Giles Rd, Umatilla, FL 32784      | 9                    | 315 <sup>00</sup>   |
|                                 |   | Total                | 1,865 <sup>00</sup>   |



Vendor Name \_\_\_\_\_

Page 2

13-0436 Pressure Washing for Parks and Trails Division

**REVISED PRICING SECTION**

**Section 2: Optional Items:**

| Optional Items: (at various parks) | Unit of Measure | Cost Per Item |
|------------------------------------|-----------------|---------------|
| 2 Rail PVC Fencing                 | LF              | .08           |
| 3 Rail PVC Fencing                 | LF              | .08           |
| Astor Dugouts                      | EACH            | 20.00         |
| Astor Maintenance Bldg.            | EACH            | 50.00         |
| Astor Pavilion/Restroom            | EACH            | 50.00         |
| Astor Storage Bldg.                | EACH            | 50.00         |
| Bench (Sitting)                    | EACH            | .50           |
| Bench Swing                        | EACH            | .50           |
| Bike Rack                          | EACH            | .50           |
| Bleachers                          | EACH            | 5.00          |
| Boardwalk                          | SF              | .10           |
| Concrete Path                      | SF              | .03           |
| Dugout Benches                     | EACH            | 10.00         |
| Exercise Stations                  | EACH            | 3.00          |
| Kiosk (double)                     | EACH            | 2.00          |
| Kiosk (single)                     | EACH            | 2.00          |
| Kiosk (triple)                     | EACH            | 2.00          |
| McTureous Bathroom                 | EACH            | 50.00         |
| North Lake Baseball bldg.          | EACH            | 200.00        |
| North Lake Maintenance bldg.       | EACH            | 100.00        |
| North Lake Maintenance bldg.       | EACH            | 50.00         |
| North Lake Playground bldg.        | EACH            | 50.00         |
| North Lake Soccer bldg.            | EACH            | 200.00        |
| North Lake Storage bldg.           | EACH            | 50.00         |
| Pavilion (Large 1500 sq. ft. +/-)  | EACH            | 50.00         |
| Pavilion (Small 575 sq. ft. +/-)   | EACH            | 50.00         |
| Picnic Tables                      | EACH            | 1.75          |
| Restrooms (Prefab 180 sq. ft. +/-) | EACH            | 50.00         |
| Signs                              | EACH            | .75           |
| Trash Receptacles                  | EACH            | 1.00          |
| TOTAL                              |                 | 1,429.13      |



OFFICE OF PROCUREMENT SERVICES  
315 WEST MAIN STREET, SUITE 441  
PO BOX 7800  
TAVARES FL 32778-7800

PHONE: (352) 343-9839  
FAX: 352) 343-9473

### **ADDENDUM NO. 3**

**Date: July 18, 2013**

**ITB No. 13-0436**

#### **ITB Title: Pressure Washing for Parks and Trails Division**

It is the vendor's responsibility to ensure their receipt of all addenda, and to clearly acknowledge all addenda within their initial bid or proposal response. Acknowledgement may be confirmed either by inclusion of a signed copy of this addendum with the initial bid or proposal response, or by completion and return of the addendum acknowledgement section of the solicitation. Failure to acknowledge each addendum may prevent the bid or proposal from being considered for award.

Addendum # 2 changed the bid due date from ~~July 17, 2013~~ to **July 24, 2013 at 3:00 PM.**

Question 1: There are several different structures that could be called large and small pavilions. Am I correct about the labels for the structures on page 1 of the attached?

Answer 1: See revised price page attached.

Answer 2: Please explain what a single, double, and triple kiosks are.

Answer 2: Kiosk are information signs that are located throughout the park. Examples of that are below:  
Single panel kiosk:



Double panel kiosk:



Triple panel kiosk:



Question 3: I had a question regarding the exercise stations at North Lake Community Park. I was going to quote the exercise station items to include 3 sets of 3 units of exercise stations for a total of 9 pieces. Is that correct? Or is *each* exercise station considered 3 pieces of equipment?

Answer 3: See revised price page attached.

Question 4: I had a question regarding the "Total" requested for the items at the bottom of page 20 and on page 21. Should we just add the per s.f. price for the boardwalk, and add the price for one (1) 10' x 10' section of concrete path, along with the per linear foot price for 2 rail and 3 rail PVC fencing, to all the other quoted prices to create the Total for Section 2?

Answer 4: See revised price page attached.

Question 5: Are metal roofs included for pressure washing in the Section 2 structures like small pavilion, large pavilion, kiosks, etc?

Answer 5: No.

Question 6: No asphalt shingle roofs are included for pressure washing?

Answer 6: At this time shingle roof pressure washing is not including in this solicitation.

Question 7: No floor surfaces, decking, or coated surfaces under the play equipment structures is included in pressure washing price for play equipment?

Answer 7: Correct

Firm Name: ADVANCED Pressure Cleaning Date: 7-19-2013

Signature: Ch. Y. Ph Title: OWNER

Typed/Printed Name: CHARLES L. LANGHORNE





# LAKE COUNTY FLORIDA

OFFICE OF PROCUREMENT SERVICES  
315 WEST MAIN STREET, SUITE 441  
PO BOX 7800  
TAVARES FL 32778-7800

PHONE: (352) 343-9839  
FAX: 352) 343-9473

## ADDENDUM NO. 2

Date: July 17, 2013

ITB No. 13-0436

### ITB Title: Pressure Washing for Parks and Trails Division

It is the vendor's responsibility to ensure their receipt of all addenda, and to clearly acknowledge all addenda within their initial bid or proposal response. Acknowledgement may be confirmed either by inclusion of a signed copy of this addendum with the initial bid or proposal response, or by completion and return of the addendum acknowledgement section of the solicitation. Failure to acknowledge each addendum may prevent the bid or proposal from being considered for award.

This addenda changes the date for receipt of bids or proposals from ~~July 17, 2013~~ to **July 24, 2013 at 3:00 PM.**

**Question 1:** On pricing (section 2) Astor Dugouts - is that to be priced out per dugout of for all four? Also Boardwalk, is that to be priced per boardwalk or per sq. ft. and if per sq. ft. is there a blue print to show the sq. feet of each boardwalk? Concrete path (10' wide) is that one concrete path or is that price for concrete per sq. ft.? On prefab Bathrooms is cleaning for exterior only?

**Answer 1:** Pricing should be submitted per dugout. Boardwalk shall be priced per s/f. No blue prints are available for this and must be field measured. Concrete path shall be priced for each 10 foot length. Prefab restrooms shall be exterior only.

**Question 2:** After going to each park I have noticed that there is playground equipment that is not included in the item for bid. For example: at North Lake park there is an area on the south side of the playground that have some smaller toys, and at Lake Idamere on your items to be priced, you only have (2) pieces of playground equipment when there is much more out there. Are we to bid out only the two larger ones or should we bid on all playground equipment?

**Answer 2:** Playground structures should be bid in their entirety.

Firm Name: ADVANCED Pressure Cleaning Date: 7-18-2013

Signature: Charles L. Langhorne Title: Owner

Typed/Printed Name: CHARLES L. LANGHORNE



## LAKE COUNTY FLORIDA

OFFICE OF PROCUREMENT SERVICES  
315 WEST MAIN STREET, SUITE 441  
PO BOX 7800  
TAVARES FL 32778-7800

PHONE: (352) 343-9839  
FAX: 352) 343-9473

### ADDENDUM NO. 1

Date: June 24, 2013

ITB No. 13-0436

#### ITB Title: Pressure Washing for Parks and Trails Division

It is the vendor's responsibility to ensure their receipt of all addenda, and to clearly acknowledge all addenda within their initial bid or proposal response. Acknowledgement may be confirmed either by inclusion of a signed copy of this addendum with the initial bid or proposal response, or by completion and return of the addendum acknowledgement section of the solicitation. Failure to acknowledge each addendum may prevent the bid or proposal from being considered for award.

This addendum does not change the date for receipt of bids or proposals.

Vendors are advised that water may or may not be available on site. It is a requirement of the Contractor to examine each site and to have a portable water container to access areas that do not have water.

Firm Name: Advanced Pressure Cleaning Date: 6-25-2013

Signature: Ch. L. Langhorne Title: Owner

Typed/Printed Name: CHARLES L. LANGHORNE



## INVITATION TO BID (ITB)

### Pressure Washing for Parks and Trails Division

|               |                      |                      |                        |
|---------------|----------------------|----------------------|------------------------|
| ITB Number:   | <u>13-0436</u>       | Contracting Officer: | <u>S. Rogers</u>       |
| Bid Due Date: | <u>July 17, 2013</u> | Pre-Bid Conf. Date:  | <u>See Section 1.4</u> |
| Bid Due Time: | <u>3:00 PM</u>       | ITB Issue Date:      | <u>June 12, 2013</u>   |

| TABLE OF CONTENTS                            |    |
|--|----|
| SECTION 1: Special Terms and Conditions      | 2  |
| SECTION 2: Statement of Work                 | 14 |
| SECTION 3: General Terms and Conditions      | 15 |
| SECTION 4: Pricing/Certifications/Signatures | 19 |
| SECTION 5: Attachments                       | 23 |

| SPECIFIC SOLICITATION REQUIREMENTS ARE AS NOTED BELOW: |                    |
|--|--------------------|
| Proposal and/or Performance Bond:                      | Not applicable     |
| Certificate of Competency/License:                     | See provision 1.16 |
| Indemnification/Insurance:                             | See provision 1.8  |
| Pre-Bid Conference/Walk-Thru:                          | See provision 1.4  |

**At the date and time specified above, all bids that have been received in a timely manner will be opened, recorded, and accepted for consideration.** The names of the bidders submitting bids will be read aloud and recorded. The bids will be available for inspection during normal business hours in the Office of Procurement Services thirty (30) calendar days after the official bid due date. When counter-signed by an authorized County representative, this document and any specifically identified attachments may form the contract document binding the parties to all performance specified herein.

**Vendors shall complete and return the entirety of this ITB Document, and attach all other information requested in this ITB document (See Provision 1.13). Failure to sign the bid response, or to submit the bid response by the specified time and date, may be cause for rejection of the bid.**

#### NO-RESPONSE REPLY

If any vendor does not want to respond to this solicitation at this time, or, would like to be removed from Lake County's Vendor List, please mark the appropriate space, complete name below and return this page only.

- ☐ Not interested at this time; keep our firm on Lake County's Vendors List for future solicitations for this product / service
- ☐ Please remove our firm from Lake County's Vendor's List for this product / service.

#### VENDOR IDENTIFICATION

Company Name: \_\_\_\_\_ Phone Number: \_\_\_\_\_

E-mail Address: \_\_\_\_\_ Contact Person: \_\_\_\_\_



**Section 1.1: Purpose**

The purpose of this solicitation is to establish a contract for a qualified vendor to provide hot water pressure cleaning for playground equipment and site furnishings for the Parks and Trails Division. All specific tasks are to be performed in conjunction with the County's needs on an as-needed, as-ordered basis. It is specifically noted that the County makes no guarantee of the level of effort that will be ordered, and that there is no intent to have work performed that would in total exceed \$25,000.00 in value during the course of any single one year term of the contract.

**Section 1.2: Designated Procurement Representative**

Questions concerning any portion of this solicitation shall be directed in writing [fax and e-mail accepted] to the below named individual who shall be the official point of contact for this solicitation. To ensure reply, questions should be submitted no later than five (5) working days before the bid due date.

Sandra Rogers Contracting Officer  
Lake County BCC  
Office of Procurement Services  
315 W. Main Street, Room 441  
PO BOX 7800  
Tavares, FL 32778-7800

Phone : 352.343.9832  
Fax : 352.343.9473  
E-mail: [srogers@lakecountyfl.gov](mailto:srogers@lakecountyfl.gov)

No answers given in response to questions submitted shall be binding upon this solicitation unless released in writing as an addendum to the solicitation by the Lake County Office of Procurement Services.

**Section 1.3: Method of Award in the County's Best Interests**

Award of this contract will be made to the responsive and responsible vendor that submits the lowest price for the items listed in this solicitation.

**Section 1.4: Pre-Bid Conference / Site Visits**

Not applicable to this solicitation

**Section 1.4: Examination of Site**

There is no formal pre-bid conference associated with this solicitation. However, prior to submitting its offer, the vendor is required to visit the sites of the proposed work and to become familiar with any conditions which may in any manner affect the work to be done or affect the equipment, materials and labor required. The vendor is required to examine carefully sites and be thoroughly aware regarding any and all conditions and requirements that may in any manner

affect the work to be performed under the contract. No additional allowances will be made because of lack of knowledge of these conditions. **Completion of the site visit verification in the pricing section of this Invitation to Bid will service as confirmation that the bidder has inspected the sites and shall present no claim arising from site conditions. Failure to provide a completed certification with the initial bid response may service as cause for a vendor's bid to be rejected as non-responsive.**

#### **Section 1.5: Term of Contract – Twelve (12) Months**

This contract shall commence on the first calendar day of the month succeeding approval of the contract by the Board of County Commissioners, or designee, unless otherwise stipulated in the Notice of Award Letter distributed by the County's Office of Procurement Services; and contingent upon the completion and submittal of all required pre-award documents. The initial contract term shall remain in effect for twelve (12) months, and then the contract will remain in effect until completion of the expressed and/or implied warranty period. The contract prices resultant from this solicitation shall prevail for the full duration of the initial contract term unless otherwise indicated elsewhere in this document.

#### **Section 1.6: Option to Renew for Four (4) Additional One (1) Year period(s)**

Prior to, or upon completion, of the initial term of this contract, the County shall have the option to renew this contract for Four (4) additional one (1) year period(s). The vendor shall maintain, for the entirety of the stated additional period (s), the same prices, terms, and conditions included within the originally awarded contract. Continuation of the contract beyond the initial period, and any option subsequently exercised, is a County prerogative, and not a right of the vendor. This prerogative may be exercised only when such continuation is clearly in the best interest of the County.

#### **Section 1.7: Method of Payment - Periodic Invoices For Completed Purchases**

The vendor(s) shall submit monthly invoices to the County user department(s) by the tenth (10<sup>th</sup>) of each month for services requested for the previous month. In addition to the general invoice requirements set forth below, the invoices shall reference, as applicable, the corresponding delivery ticket number, packing slip number, or other acceptance document that was signed by an authorized representative of the County user department at the time the items were delivered and accepted. Submittal of these periodic invoices shall not exceed thirty (30) calendar days from the delivery of the goods or services. Under no circumstances shall the invoices be submitted to the County in advance of the delivery and acceptance of the items.

All invoices shall contain the contract and/or purchase order number, date and location of delivery or service, and confirmation of acceptance of the goods or services by the appropriate County representative. Failure to submit invoices in the prescribed manner will delay payment, and the vendor may be considered in default of contract and its contract may be terminated. Payments shall be tendered in accordance with the Florida Prompt Payment Act, Part VII, Chapter 218, Florida Statutes.



**Section 1.8: Insurance**

Each vendor shall include in its solicitation response package proof of insurance capabilities, including but not limited to, the following requirements: [This does not mean that the vendor must have the coverage prior to submittal, but, that the coverage must be in effect prior to a purchase order or contract being executed by the County.]

An original certificate of insurance, indicating that the awarded vendor has coverage in accordance with the requirements of this section, shall be furnished by the vendor to the Contracting Officer within five (5) working days of such request and must be received and accepted by the County prior to contract execution and/or before any work begins.

The vendor shall provide and maintain at all times during the term of any contract, without cost or expense to the County, policies of insurance, with a company or companies authorized to do business in the State of Florida, and which are acceptable to the County, insuring the vendor against any and all claims, demands or causes of action whatsoever, for injuries received or damage to property relating to the performance of duties, services and/or obligations of the vendor under the terms and provisions of the contract. The vendor is responsible for timely provision of certificate(s) of insurance to the County at the certificate holder address evidencing conformance with the contract requirements at all times throughout the term of the contract.

Such policies of insurance, and confirming certificates of insurance, shall insure the vendor is in accordance with the following minimum limits:

General Liability insurance on forms no more restrictive than the latest edition of the Occurrence Form Commercial General Liability policy (CG 00 01) of the Insurance Services Office or equivalent without restrictive endorsements, with the following minimum limits and coverage:

|                                   |           |
|-----------------------------------|-----------|
| Each Occurrence/General Aggregate | \$500,000 |
| Products-Completed Operations     | \$500,000 |
| Personal & Adv. Injury            | \$500,000 |
| Fire Damage                       | \$50,000  |
| Medical Expense                   | \$5,000   |
| Contractual Liability             | Included  |

Automobile liability insurance, including owned, non-owned, and hired autos with the following minimum limits and coverage:

|                              |           |
|------------------------------|-----------|
| Combined Single Limit        | \$300,000 |
| or                           |           |
| Bodily Injury (per person)   | \$100,000 |
| Bodily Injury (per accident) | \$300,000 |
| Property Damage              | \$100,000 |

Workers' compensation insurance based on proper reporting of classification codes and payroll amounts in accordance with Chapter 440, Florida Statutes, and/or any other applicable law requiring workers' compensation (Federal, maritime, etc). If not required by law to maintain



workers compensation insurance, the vendor must provide a notarized statement that if he or she is injured, he or she will not hold the County responsible for any payment or compensation.

Employers Liability insurance with the following minimum limits and coverage:

|                       |           |
|-----------------------|-----------|
| Each Accident         | \$100,000 |
| Disease-Each Employee | \$100,000 |
| Disease-Policy Limit  | \$500,000 |

Professional liability and/or specialty insurance (medical malpractice, engineers, architect, consultant, environmental, pollution, errors and omissions, etc.) as applicable, with minimum limits of \$500,000 and annual aggregate of \$1,000,000.

The following additional coverage must be provided if a dollar value is inserted below:

Loss of Use at coverage value: \$ \_\_\_\_\_  
Garage Keepers Liability at coverage value: \$ \_\_\_\_\_

Lake County, a Political Subdivision of the State of Florida, and the Board of County Commissioners, shall be named as additional insured as their interest may appear on all applicable liability insurance policies.

The certificate(s) of insurance, shall provide for a minimum of thirty (30) days prior written notice to the County of any change, cancellation, or nonrenewal of the provided insurance. It is the vendor's specific responsibility to ensure that any such notice is provided within the stated timeframe to the certificate holder.

If it is not possible for the Vendor to certify compliance, on the certificate of insurance, with all of the above requirements, then the Vendor is required to provide a copy of the actual policy endorsement(s) providing the required coverage and notification provisions.

Certificate(s) of insurance shall identify the applicable solicitation (ITB/RFP/RFQ) number in the Description of Operations section of the Certificate. Certificate holder shall be:

LAKE COUNTY, A POLITICAL SUBDIVISION OF THE STATE OF  
FLORIDA, AND THE BOARD OF COUNTY COMMISSIONERS  
P.O. BOX 7800  
TAVARES, FL 32778-7800

Certificates of insurance shall evidence a waiver of subrogation in favor of the County, that coverage shall be primary and noncontributory, and that each evidenced policy includes a Cross Liability or Severability of Interests provision, with no requirement of premium payment by the County.

The Vendor shall be responsible for subcontractors and their insurance. Subcontractors are to provide certificates of insurance to the prime vendor evidencing coverage and terms in accordance with the Vendor's requirements.

All self-insured retentions shall appear on the certificate(s) and shall be subject to approval by the County. At the option of the County, the insurer shall reduce or eliminate such self-insured retentions, or the vendor or subcontractor shall be required to procure a bond guaranteeing payment of losses and related claims expenses.

The County shall be exempt from, and in no way liable for, any sums of money, which may represent a deductible or self-insured retention in any insurance policy. The payment of such deductible or self-insured retention shall be the sole responsibility of the vendor and/or subcontractor providing such insurance.

Failure to obtain and maintain such insurance as set out above will be considered a breach of contract and may result in termination of the contract for default.

Neither approval by the County of any insurance supplied by the vendor or Subcontractor(s), nor a failure to disapprove that insurance, shall relieve the vendor or Subcontractor(s) of full responsibility for liability, damages, and accidents as set forth herein.

**Section 1.9: Bonding Requirements**

Not applicable to this solicitation

**Section 1.10: Completion of Work From Date of Notice to Proceed**

The vendor shall state in its offer the number of calendar days from the date of the Notice To Proceed in which it will guarantee to complete the work, repair, and/or service. Time for completion may be considered a factor in determining the vendor to whom award will be made, if so stipulated in provision 1.3 entitled "Method of Award". The completion date shall not exceed ten (10) calendar days after the effective date of the Notice to Proceed for each specific order.

All work shall be performed in accordance with good commercial practice. The work schedule and completion dates shall be adhered to by the vendor(s), except in such cases where the completion date will be delayed due to acts of God, strikes, or other causes beyond the control of the vendor. In these cases, the vendor shall notify the County of the delays in advance of the original completion date so that a revised delivery schedule can be appropriately considered by the County.

Should the vendor(s) to whom the contract(s) is awarded fail to complete the work within the number of days as stated in its offer, or the "not-to-exceed" timeframe cited above, it is hereby agreed and understood that the County reserves the authority to cancel the contract with the vendor and to secure the services of another vendor to complete the work. If the County exercises this authority, the County shall be responsible for reimbursing the vendor for work which was completed and found acceptable to the County in accordance with the contract specifications. The County may, at its option, demand payment from the vendor, through an invoice or credit memo, for any additional costs over and beyond the original contract price which were incurred by the County as a result of having to secure the services of another vendor. If the incumbent vendor fails to honor this invoice or credit memo, the County may terminate the



contract for default.

#### **Section 1.11: Acceptance of Goods or Services**

The product(s) delivered as a result of an award from this solicitation shall remain the property of the contractor, and services rendered under the contract will not be deemed complete, until a physical inspection and actual usage of the product(s) and/or service(s) is (are) accepted by the County and shall be in compliance with the terms herein, fully in accord with the specifications and of the highest quality.

Any goods and/or services purchased as a result of this solicitation and/or contract may be tested/inspected for compliance with specifications. In the event that any aspect of the goods or services provided is found to be defective or does not conform to the specifications, the County reserves the right to terminate the contract or initiate corrective action on the part of the vendor, to include return of any non-compliant goods to the vendor at the vendor's expense, requiring the vendor to either provide a direct replacement for the item, or a full credit for the returned item. The vendor shall not assess any additional charge(s) for any conforming action taken by the County under this clause. The County will not be responsible to pay for any product or service that does not conform to the contract specifications.

In addition, any defective product or service or any product or service not delivered or performed by the date specified in the purchase order or contract, may be procured by the County on the open market, and any increase in cost may be charged against the awarded contractor. Any cost incurred by the County in any re-procurement plus any increased product or service cost shall be withheld from any monies owed to the contractor by the County for any contract or financial obligation.

#### **Section 1.12 Warranty**

Not applicable to this solicitation

#### **Section 1.13: Delivery and Completion of Solicitation Response**

##### **Section 1.13.1: Delivery of Solicitation Response**

Unless a package is delivered by the vendor in person, all incoming mail from the U.S. Postal Service and any package delivered by a third party delivery organization (FedEx, UPS, DHL, private courier, etc.) will be opened for security and contamination inspection by the Lake County Clerk of the Circuit Court Mail Receiving Center in an off-site secure controlled facility prior to delivery to any Lake County Government facility, which includes the Lake County Office of Procurement Services.

To be considered for award, a bid or proposal must be received and accepted in the Office of Procurement Services prior to the date and time established within the solicitation. A response will not be considered for award if received in the Office of Procurement Services after the official due date and time regardless of when or how it was received by the Lake County Clerk of Court Mail Receiving Center. Allow sufficient time for transportation and inspection.



Each package shall be clearly marked with the applicable solicitation number, title, and company name. Ensure that your bid or proposal is securely sealed in an opaque envelope/package to provide confidentiality of the bid or proposal prior to the due date stated in the solicitation.

If you plan on submitting your bid or proposal **IN PERSON**, please bring it to:

LAKE COUNTY PROCUREMENT SERVICES  
315 W. MAIN STREET  
4TH FLOOR, ROOM 441  
TAVARES, FLORIDA

If you submit your bid or proposal by the **UNITED STATES POSTAL SERVICE (USPS)**, please mail it to:

LAKE COUNTY PROCUREMENT SERVICES  
PO BOX 7800  
TAVARES, FL 32778-7800

If you submit your bid or proposal by a **THIRD PARTY CARRIER** such as FedEx, UPS, or a private courier, please send it to:

LAKE COUNTY PROCUREMENT SERVICES  
MAIL RECEIVING CENTER  
32400 COUNTY ROAD 473  
LEESBURG, FL 34788

Facsimile (fax) or electronic submissions (e-mail) will not be accepted.

#### **Section 1.13.2: Completion Requirements for Invitation to Bid**

**Two (2) signed original bids and one (1) complete copy of the bid submitted by the vendor shall be sealed and delivered to the Office of Procurement Services no later than the official bid due date and time. Any bid received after this time will not be considered and will be returned unopened to the submitter.** The County is not liable or responsible for any costs incurred by any Bidder in responding to this ITB including, without limitation, costs for product and/or service demonstrations if requested.

When you submit your bid, you are making a binding offer to the County and are agreeing to all of the terms and conditions in this Invitation to Bid. Use only the form(s) provided in this document. If you make any change to the content or format of any form, the County may disqualify your offer. All information shall be legible and either written in ink or typewritten. If you make a correction or change on any document, the person signing the bid proposal must initial the change. The bid shall be manually signed in **BLUE INK** by an official authorized to legally bind the Bidder to its provisions.

COMPLETION OF BID PACKAGE: The vendor shall complete all required entries in Section

4 of the bid form such as, but not limited to, pricing pages, signature, certifications, references, and acknowledgement of any solicitation addenda. The vendor shall submit the entire solicitation with all Section 4 entries completed in the number of copies specified to the address specified in this solicitation. The vendor shall also submit any supporting documents (to include proof of insurability and provision of bid bonds as required), samples, and/or descriptive literature required by any of the provisions in Section 2 of the solicitation in a separate sealed envelope/package marked "Literature for Bid (13-0436)." Do not indicate bid prices on literature.

**Specific Completion Directions:**

- Pricing shall be completed as directed within Section 4..
- Initial and date in **BLUE INK** the appropriate space(s) for each addendum you received for this ITB.
- Insert any prompt payment discount that you will offer. Note payment is NET 30 DAYS otherwise.
- Complete all certifications included within Section 4 of the solicitation.
- Complete the reference information sheets (include at least three references) contained within the solicitation.
- Complete the vendor information, and sign the bid (IN BLUE INK) in the spaces provided in Section 4 of the solicitation.
- If insurance is required, submit either a certificate of insurance, or evidence of insurability, that is in compliance with the stated insurance requirements.

**Section 1.14: Accident Prevention and Barricades**

Precautions shall be exercised at all times for the protection of persons and property. All vendors performing services under this contract shall conform to all relevant Federal, State and County regulations during the course of such effort. Any fines levied by the above mentioned authorities for failure to comply with these requirements shall be borne solely by the responsible vendor. Barricades shall be provided by the vendor when work is performed in areas traversed by persons, or when deemed necessary by the County Project Manager.

**Section 1.15: Business Hours of Operations**

All normal service work under this agreement is to be performed between the hours 7:00 AM and 12:00 PM Monday through Sunday, except when such work is necessary for the proper care and protection of the work already performed, and when permission to do such work is secured from the County Division Representative. No work shall be performed on County Holidays.

**Section 1.16: Certificate of Competency/Licensure, Permits, and Fees**

Any person, firm, corporation or joint venture that submits an offer in response to a County solicitation shall, at the time of such offer, hold a valid Certificate of Competency or appropriate current license issued by the State or County Examining Board qualifying said person, firm, corporation or joint venture to perform the work proposed. If work for other trades is required in conjunction with this solicitation and will be performed by a sub-contractor(s) or vendor(s) hired



by the prime/responding vendor, an applicable Certificate of Competency/license issued to the sub-contractor(s)/hired vendor(s) shall be submitted with the prime/responding vendor's offer; provided, however, that the County may at its option and in its best interest allow the prime/responding vendor to supply the sub contractor(s)/hired vendor(s) certificate/license to the County during the offer evaluation period. The prime/responding vendor is responsible to ensure that all required licenses, permits, and fees (to include any inspection fees) required for this project are obtained and paid for, and shall comply with all laws, ordinances, regulations, and building or other code requirements applicable to the work contemplated herein. Damages, penalties, and/or fines imposed on the County or the vendor for failure to obtain required licenses, permits, inspection or other fees, or inspections shall be borne by the vendor.

#### **Section 1.17: Competency of Vendors and Associated Subcontractors**

The County may elect to conduct a pre-award inspection of the vendor's facility during the offer evaluation process. Offers will be considered only from firms which are regularly engaged in the business of providing or distributing the goods and/or performing the services as described in the solicitation, and who can produce evidence of a consistent satisfactory record of performance. Vendors must demonstrate that they have sufficient financial support and organization to ensure that they can satisfactorily execute the contract if awarded under the terms and conditions herein stated. In the event that the vendor intends to sub-contract any part of its work to another vendor, or will obtain the goods specifically offered under this contract from another source of supply; the vendor may be required to verify the competency of its sub-contractor or supplier. The County reserves the right, before awarding the contract, to require a vendor to submit such evidence of its qualifications and the qualifications of its sub-contractor as it may deem necessary. The County may consider any evidence available to it of the financial, technical and other qualifications and abilities of any vendor responding hereunder, including past performance with the County, in determining vendor responsibility for the purposes of selecting a vendor for contract award.

#### **Section 1.18: Clean-Up**

All unusable materials and debris shall be removed from the premises at the end of each workday, and disposed of in an appropriate manner. Upon final completion, the vendor shall thoroughly clean up all areas where work has been involved as mutually agreed with the associated user department's project manager.

#### **Section 1.19: Compliance with Federal Standards**

All items to be purchased under this contract shall be in accordance with all governmental standards, to include, but not be limited to, those issued by the Occupational Safety and Health Administration (OSHA), the National Institute of Occupational Safety Hazards (NIOSH), and the National Fire Protection Association (NFPA).

#### **Section 1.20: Deficiencies in Work to be Corrected by the Vendor**

The vendor shall promptly correct all apparent and latent deficiencies and/or defects in work, and/or any work that fails to conform to the contract documents regardless of project completion



status. All corrections shall be made within one (1) calendar days after such rejected defects, deficiencies, and/or non-conformances are verbally reported to the vendor by the County's project administrator, who may confirm all such verbal reports in writing. The vendor shall bear all costs of correcting such rejected work. If the vendor fails to correct the work within the period specified, the County may, at its discretion, notify the vendor, in writing, that the vendor is subject to contractual default provisions if the corrections are not completed to the satisfaction of the County within one (1) calendar days of receipt of the notice. If the vendor fails to correct the work within the period specified in the notice, the County shall place the vendor in default, obtain the services of another vendor to correct the deficiencies, and charge the incumbent vendor for these costs, either through a deduction from the final payment owed to the vendor or through invoicing. If the vendor fails to honor this invoice or credit memo, the County may terminate the contract for default.

#### **Section 1.21: Demonstration of Equipment May Be Required During Evaluation**

After receipt of offers by the County, the vendors may be required to demonstrate their specifically offered equipment to designated County personnel, at no separate cost. The purpose of this demonstration is to observe the equipment in an operational environment and to verify its capability, suitability, and adaptability in conjunction with the performance requirements stipulated in this solicitation. If a demonstration is required, the County will notify the vendor of such in writing and will specify the date, time and location of the demonstration. If the vendor fails to perform the demonstration on the specified date stipulated in the notice, the County may elect to reject that vendor's offer, or to re-schedule the demonstration, whichever action is determined to be in the best interests of the County. The County shall be the sole judge of the acceptability of the equipment in conformance with the specifications and its decision shall be final.

The equipment used for the demonstration shall be the same as the manufacturer's model identified in the vendor's offer. Accordingly, the equipment used in the demonstration shall create an express warranty that the actual equipment to be provided by the vendor during the contract period shall conform to the equipment used in the demonstration. The vendor shall be required to provide adequate restitution to the County, in the manner prescribed by the County, if this warranty is violated during the term of the contract.

#### **Section 1.22: Key Contractor Personnel**

By submitting a bid, the vendor represents that each person listed or referenced in the bid shall be available to perform the services described for Lake County barring illness, accident, or other unforeseeable events of a similar nature in which case the vendor must be able to promptly provide a qualified replacement. In the event the vendor wishes to substitute personnel, the vendor shall propose a person with equal or higher qualifications. In the event the requested substitute person is not satisfactory to the County and the matter cannot be resolved to the satisfaction of the County, the County reserves the right to cancel the contract for cause.

#### **Section 1.23: Labor, Materials, and Equipment Shall be Supplied by the Vendor**

Unless otherwise stated in this solicitation the vendor shall furnish all labor, material and equipment necessary for satisfactory contract performance. When not specifically identified in the technical specifications, such materials and equipment shall be of a suitable type and grade for the purpose. All material, workmanship, and equipment shall be subject to the inspection and



approval of the County's Project Manager.

**Section 1.24: Local Office Shall be Available**

The vendor shall maintain an office within the geographic boundaries of Lake County and/or any bordering County. This office shall be staffed by a competent company representative who can be contacted during normal working hours and who is authorized to discuss matters pertaining to the contract.

The County reserves the right to perform an inspection of the local office during the offer evaluation period, and any time during the term of the contract, and to use this inspection as a means for determining the vendor to which award will be made under this solicitation. The acceptability of the size, location, and overall functionality of the service facility shall be determined by the County in consideration of the contract requirements. The County's best interests shall prevail in this regard, and the decision of the County in this regard shall be final.

**Section 1.25: Locations May Be Added or Deleted**

Although this solicitation and resulting contract identifies specific locations to be serviced, it is hereby agreed and understood that any County department or agency location may be added to or deleted from this contract. When required by the pricing structure of the contract, vendors under this contract shall be invited to submit a price quote for these additional locations. If these quotes are determined to be fair and reasonable, then the additional work will be awarded to the current vendor and shall be added to this contract by formal modification.

**Section 1.26: Protection of Property**

All existing structures, utilities, services, roads, trees, shrubbery, and property in which the County has an interest shall be protected against damage or interrupted services at all times by the vendor during the term of this contract; and the vendor shall be held responsible for repairing or replacing property to the satisfaction of the County which is damaged by reason of the vendor's operation on the property. In the event the vendor fails to comply with these requirements, the County reserves the right to secure the required services and charge the costs of such services back to the vendor.

**Section 1.27: Risk of Loss**

The vendor assumes the risk of loss of damage to the County's property during possession of such property by the vendor, and until delivery to, and acceptance of, that property to the County. The vendor shall immediately repair, replace or make good on the loss or damage without cost to the County, whether the loss or damage results from acts or omissions (negligent or not) of the vendor or a third party.

The vendor shall indemnify and hold the County harmless from any and all claims, liability, losses and causes of action which may arise out of the fulfillment of this contract. The vendor shall pay all claims and losses of any nature whatsoever in connection therewith, and shall defend all suits, in the name of the County when applicable, and shall pay all costs and

judgments which may issue thereon.

**Section 1.28: Special Notice to Vendors Regarding Federal and/or State Requirements**

Upon award of a contract resulting from this solicitation, the vendor shall utilize the U.S. Department of Homeland Security's E-Verify system in accordance with the terms governing use of the system to confirm the employment eligibility of:

- 1) All persons employed by the vendor during the term of the contract to perform employment duties within Lake County; and
- 2) All persons, including subcontractors, assigned by the vendor to perform work pursuant to the contract.

**Section 1.29: Staff**

The contractor shall provide adequate personnel, trained in all facets of pressure washing and window cleaning to properly and satisfactorily complete the County's projects and provide aesthetically pleasing and completely acceptable work. The contractor shall demonstrate the ability to provide trustworthy, reliable employees and shall make a good faith effort to retain the same employees.

The contractor's employees shall be neat and clean in appearance and shall wear a uniform or other identification that clearly identifies them as employees of the contractor. The dress code for contractors' employees shall consist of shirts, pants and work shoes/boots.



**SCOPE OF SERVICE**

The contractor shall perform all work in accordance with applicable codes, local ordinances, and requirements of Lake County. The contractor shall provide all required licenses, permits, plans, engineering and inspections to provide a completed project.

**1. Description of Work**

Contractor shall furnish all labor, materials, equipment, supervision, and any other incidental costs necessary for the hot water pressure wash cleaning and maintenance of playground equipment and furnishings as needed for the Parks and Trails Division. Site furnishings, which are an optional item, shall include tables, benches, bench swings, trash cans, pavilions, bike racks and signs. Care shall be taken to ensure that there is no damage to the playground equipment and furnishings. The contractor assumes all liability for damage to the playground.

The range of pressure washing shall consist of horizontal and vertical washing, and shall include all areas of the playground. Pressure washing shall remove all foreign material to include, but not be limited to, mold, mildew, oil, grease, adhesives, sand and dirt.

Contractor shall have technical knowledge to support correct application of pressure and any chemicals used in the pressure washing process.

Brush cleaning shall be used only if necessary.

**2. Chemicals:**

It is the contractor's responsibility to ensure that the County has received the latest version of any Material Safety Data Sheet (MSDS) required prior to the first use of any hazardous material. Also, at any time the content of an MSDS is revised, the contractor shall promptly provide a new MSDS to the County with the new information relevant to the specific material.

All chemical containers and residual contained chemicals will the responsibility of the contractor. No chemical of any type shall be disposed of at or on Lake County property.

**3. Time of Project Performance:**

Each specific task or project shall commence within ten (10) calendar days after issuance of a Notice to Proceed for a specific task or project by the County.

**4. Blanket Purchase Order**

A blanket Purchase will be issued to the contractor to cover anticipated, but not guaranteed, annual work requirements. Issuance of this blanket purchase order does not constitute a directive to begin work. A written Notice to Proceed or an electronic Notice to Proceed is required for the contractor to schedule or begin work under any specific task or project.



**3.1 DEFINITIONS**

**Addenda:** A written change to a solicitation.

**Bid:** Shall refer to any offer(s) submitted in response to this Invitation to Bid.

**Bidder:** Shall refer to anyone submitting a bid in response to an Invitation to Bid.

**Contract:** The agreement to perform the services set forth in this solicitation. The contract will be comprised of the solicitation document signed by both parties with any addenda and other attachments specifically incorporated.

**Contractor:** The vendor to which award has been made.

**County:** Shall refer to Lake County, Florida.

**Invitation to Bid (ITB):** Shall mean this solicitation document, including any and all addenda. An ITB contains well-defined terms, conditions, and specifications, and is awarded to the lowest priced responsive and responsible bidder.

**Modification:** A written change to a contract.

**Responsible:** Refers to a bidder that has the capacity and capability to perform the work required under an Invitation to Bid, and is otherwise eligible for award.

**Responsive:** Refers to a bidder that has taken no exception or deviation from the terms, conditions, and specifications set forth in an Invitation to Bid.

**Solicitation:** The written document requesting either bids or proposals from the marketplace.

**Vendor:** A general reference to any entity responding to this solicitation or performing under any resulting contract.

The County has established that the words "shall", "must", or "will" are equivalent within this ITB and indicate a mandatory requirement which shall not be waived by the County.

**3.2 INSTRUCTIONS TO BIDDERS****A. Bidder Qualification**

It is the policy of the County to encourage full and open competition among all available qualified vendors. All vendors regularly engaged in the type of work specified in the solicitation are encouraged to submit bids. To be recommended for award the County requires that vendors provide evidence of compliance with the requirements below upon request:

1. Disclosure of Employment
2. Disclosure of Ownership
3. Drug-Free Workplace
4. W-9 and 8109 Forms – The vendor must furnish these forms upon request as required by the Internal Revenue Service.
5. Social Security Number – The vendor must provide a copy of the primary owner's social security card if the social security number is being used in lieu of the Federal Identification Number (F.E.I.N.)
6. Americans with Disabilities Act (A.D.A.)
7. Conflict of Interest
8. Debarment Disclosure Affidavit
9. Nondiscrimination
10. Family Leave
11. Antitrust Laws – By acceptance of any contract, the vendor agrees to comply with all applicable antitrust laws.

**B. Public Entity Crimes**

Pursuant to Section 287.133(2)(a) of the Florida Statutes, a person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit bids on leases of real property to a public entity, may not be awarded or perform as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017 of the Florida Statutes, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.

**C. Request for Additional Information**

Any communication or inquiries, except for clarification of process or procedure already contained in the solicitation, are to be made in

writing to the attention of the procurement representative identified in the solicitation no later than five (5) working days prior to the bid due date. Such inquiries shall contain the requester's name, address, and telephone number. The Procurement Services Office may issue an addendum in response to any inquiry received, prior to bid opening, which changes, adds to, or clarifies the terms, provisions, or requirements of the solicitation. The bidder should not rely on any statement or explanation whether written or verbal, other than those made in this solicitation document or in any addenda issued. Where there appears to be a conflict between this solicitation and any addenda, the last addendum issued shall prevail. It is the bidder's responsibility to ensure receipt and to acknowledge all addenda and any accompanying documentation. Failure to acknowledge each addendum may prevent the bid from being considered for award.

**D. Contents of Solicitation and Bidders' Responsibilities**

It is the responsibility of the bidder to become thoroughly familiar with the requirements, terms, and conditions of this solicitation. Stated unawareness of contractual terms and conditions will not be accepted as a basis for varying the requirements of the County or the amount to be paid to the vendor.

**E. Restricted Discussions**

From the date of issuance of this solicitation until final County action, vendors should not discuss the solicitation with any employee, agent, or any other representative of the County except as authorized by the designated procurement representative. The only communications that shall be considered pertinent to this solicitation are written documents from the vendor addressed to the designated procurement representative and relevant documents promulgated by the designated procurement representative.

**F. Change to, Withdrawal of, or Mistake in Bid**

**Changes to Bid** - Prior to bid opening, a bidder may change its bid by submitting a new bid with notice on the firm's letterhead, signed by an authorized agent, stating that the new submittal replaces the original submittal. The new submittal shall contain all information as required for submitting the original bid.

**Withdrawal of Bid** - A bid may be withdrawn, either physically or by written notice, at any time prior to the bid due date. If withdrawn by written notice, that notice must be addressed to, and received by, the designated procurement representative prior to the bid due date and time. A bid may also be withdrawn after expiration of the specified bid acceptance period, and prior to award, by submitting a letter to the designated procurement representative. The withdrawal letter must be on company letterhead and signed by an authorized agent of the bidder.

**Mistake in Bid** - Any allegation of mistake in Bid shall be treated on a case-by-case basis. It is to be assumed that any alteration in bid price after receipt of bids will be exceptional in nature, and will be allowed only when substantiated by current legal precedence.

**G. Conflicts within the Solicitation**

Where there appears to be a conflict between contractual terms and conditions, the technical specifications, the pricing section, or any addendum issued, the order of precedence shall be: last addendum issued, the pricing section, the technical specifications, the special, and then general conditions. It is incumbent upon the vendor to identify such conflicts prior to the bid response date.

**H. Prompt Payment Terms**

It is the policy of the County that payment for all purchases by County agencies shall be made in a timely manner and that interest payments will be made on late payments in accordance with Part VII, Chapter 218, Florida Statutes, known as the Florida Prompt Payment Act. The bidder may offer cash discounts for prompt payments; however, such discounts will not be considered in determining the lowest price during bid evaluation. Bidders are requested to provide prompt payment terms in the space provided on the signature page of the solicitation.

**3.3 PREPARATION OF BIDS**

- A. The Pricing Section of this solicitation defines the goods or services to be purchased, and must be completed and submitted with the bid. Use of any other form or alteration of



- the form may result in the rejection of the bid.
- B. The bid submitted must be legible, and completed using typewriter, computer or ink. Any entry change must be crossed out and initialed in ink. Failure to comply with these requirements may cause the bid to be rejected.
  - C. An authorized agent of the bidder's firm must sign the bid. **FAILURE TO SIGN THE BID MAY RENDER THE BID NON-RESPONSIVE.**
  - D. The bidder may be considered non-responsive if bids are conditioned to modifications, changes, or revisions to the terms and conditions of this solicitation.
  - E. The bidder may submit alternate bid(s) for the same solicitation provided that such offer is allowable under the terms and conditions. The alternate bid must meet or exceed the minimum requirements and be submitted as a separate bid marked "Alternate Bid".
  - F. When there is a discrepancy between the unit prices and any extended prices, the unit prices will prevail.
  - G. Any bid received after the stipulated bid due date and time through no fault of the County will be considered late, and except under the most exceptional circumstances, not be considered for award.
  - H. Unless otherwise specified in the solicitation, prices quoted shall be F.O.B. Destination.

### 3.4 COLLUSION

Where two (2) or more related parties, as defined herein, each submit a bid for the same contract, or evidence any prior understanding, agreement, or connection in such regard, such bids shall be presumed to be collusive. Related parties shall mean bidder or principals thereof that have a direct or indirect ownership interest in another bidder for the same contract or in which a parent company or the principals thereof of one bidder have a direct or indirect ownership interest in another bidder for the same contract. Bids found to be collusive shall be rejected. Bidders which have been found to have engaged in collusion may be considered non-responsive, and may be suspended or debarred. Any contract resulting from collusive bidding may be terminated for default.

### 3.5 PROHIBITION AGAINST CONTINGENT FEES

The vendor warrants that they have not employed or retained any company or person, other than a bona fide employee working solely for the vendor to solicit or secure the contract and that they have not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for the vendor, any consideration contingent upon or resulting from the award or making of the contract.

### 3.6 CONTRACTING WITH COUNTY EMPLOYEES

Any County employee or member of his or her immediate family seeking to contract with the County shall seek a conflict of interest opinion from the County Attorney prior to submittal of a response to contract with the County. The affected employee shall disclose the employee's assigned function within the County and interest or the interest of his or her immediate family in the proposed contract and the nature of the intended contract.

### 3.7 INCURRED EXPENSES

This solicitation does not commit the County to award nor be responsible for any cost or expense which may be incurred by any bidder in preparing or submitting a bid, or any cost or expense incurred prior to the execution of a purchase order or contract.

### 3.8 COUNTY IS TAX-EXEMPT

When purchasing on a direct basis, the County is generally exempt from Federal Excise Taxes and all State of Florida sales and use taxes. The County will provide an exemption certificate upon request by the seller for such purchases. Except for item(s) specifically identified by the vendor and accepted by the County for direct County purchase under the Sales Tax Recovery Program, Contractors doing business with the County are not exempt from

paying sales tax to their suppliers for materials to fulfill contractual obligations with the County, nor shall any contractor be authorized to use any of the County's Tax Exemptions in securing such materials.

### 3.9 PROPRIETARY/CONFIDENTIAL INFORMATION

Bidders are hereby notified that all information submitted as part of a bid will be available for public inspection in compliance with Chapter 119 of the Florida Statutes (the "Public Record Act"). The bidder should not submit any information which the bidder considers proprietary or confidential. The submission of any information to the County in connection with any solicitation shall be deemed conclusively to be a waiver of any protection from release of the submitted information unless such information is exempt or confidential under the Public Records Act.

### 3.10 CANCELLATION OF SOLICITATION

The County reserves the right to cancel, in whole or in part, any Invitation to Bid when it is in the best interest of the County.

### 3.11 AWARD

- A. Unless otherwise allowed by statute or ordinance, award will be made to the lowest priced responsive and responsible bidder. The County reserves the right to reject any and all bids, to waive non-material irregularities or technicalities and to re-advertise for all or any part of this solicitation as deemed in its best interest. The County shall be the sole judge of its best interest.
- B. When there are multiple line items in a solicitation, the County reserves the right to award on an individual item basis, any combination of items, total low bid or in whichever manner deemed in the best interest of the County. This provision specifically supersedes any method of award criteria stated in the solicitation when such action is clearly necessary to protect the best interests of the County.
- C. The County reserves the right to reject any and all bids if it is determined that prices are excessive or determined to be unreasonable, or it is otherwise determined to be in the County's best interest to do so.
- D. The County reserves the right to negotiate prices with the low bidder, provided that the scope of work is not amended.
- E. Award will only be made to firms that satisfy all legal requirements to do business with the County. The County may conduct a pre-award inspection of the bidder's site or conduct a pre-award qualification meeting to determine the responsibility and capacity of the bidder to perform. Award may be predicated on compliance with and submittal of all required documents as stipulated in the solicitation.
- F. The bidder's performance as prime or subcontractor on previous County contracts shall be taken into account in evaluating the responsibility of a responding bidder.
- G. The Director of Procurement Services will decide all tie bids in consonance with current written procedure in that regard.
- H. A vendor wishing to protest any award decision resulting from this solicitation shall do as provided for in the County's Purchasing Procedure Manual.

### 3.12 GENERAL CONTRACT CONDITIONS

The contract shall be binding upon and shall inure to the benefit of each of the parties and of their respective successors and permitted assigns. The contract may not be amended, released, discharged, rescinded or abandoned, except by a written instrument duly executed by each of the parties hereto. The failure of any party hereto at any time to enforce any of the provisions of the contract will in no way constitute or be construed as a waiver of such provision or of any other provision hereof, nor in any way affect the validity of, or the right thereafter to enforce, each and every provision of the contract. Any dispute arising during the course of contract performance that is not readily rectified by coordination between the vendor and the County user department shall be referred to Procurement Services office for resolution.



**3.13 OTHER AGENCIES**

With the consent of the vendor, other agencies may make purchases in accordance with the contract. Such purchases shall be governed by the same terms and conditions as stated herein with the exception of the change in agency name.

**3.14 CONTRACT EXTENSION**

The County has the unilateral option to extend a contract for up to ninety (90) calendar days beyond the current contract period. In such event, the County will notify the vendor(s) in writing of such extensions. The contract may be extended beyond the initial ninety (90) day extension upon mutual agreement between the County and the vendor(s). Exercise of the above options requires the prior approval of the Director of Procurement Services.

**3.15 WARRANTY**

All warranties express and implied, shall be made available to the County for goods and services covered by this solicitation. All goods furnished shall be fully guaranteed by the vendor against factory defects and workmanship. At no expense to the County, the vendor shall correct any and all apparent and latent defects that may occur within the manufacturer's standard warranty period. The special conditions of the solicitation may supersede the manufacturer's standard warranty.

**3.16 ESTIMATED QUANTITIES**

Estimated quantities or dollars are for bidder's guidance only. No guarantee is expressed or implied as to quantities or dollar value that will be used during the contract period. The County is not obligated to place any order for a given amount subsequent to the award of this solicitation. The County may use estimated quantities in the award evaluation process. Estimated quantities do not contemplate or include possible additional quantities that may be ordered by other entities that may utilize this contract. In no event shall the County be liable for payments in excess of the amount due for quantities of goods or services actually ordered.

**3.17 NON-EXCLUSIVITY**

It is the intent of the County to enter into an agreement that will satisfy its needs as described within this solicitation. However, the County reserves the right to perform, or cause to be performed, all or any of the work and services herein described in the manner deemed to represent its best interests. In no case will the County be liable for billings in excess of the quantity of goods or services actually provided under this contract.

**3.18 CONTINUATION OF WORK**

Any work that commences prior to, and will extend, beyond the expiration date of the current contract period shall, unless terminated by mutual written agreement between the County and the vendor, continue until completion without change to the then current prices, terms and conditions.

**3.19 LAWS, RULES, REGULATIONS AND LICENSES**

The vendor shall comply with all federal, state, and local laws and regulations applicable to provision of the goods and/or services specified in this solicitation. During the term of the contract the vendor assures that it is in compliance with Title VII of the 1964 Civil Rights Act, as amended, and the Florida Civil Rights Act of 1992, in that the vendor does not on the grounds of race, color, national origin, religion, sex, age, disability or marital status, discrimination in any form or manner against the end/or employees or applicants for employment. The vendor understands that any contract is conditioned upon the veracity of this statement.

**3.20 SUBCONTRACTING**

Unless otherwise stipulated herein, the vendor shall not subcontract any portion of the work without the prior written consent of the County. Subcontracting without the prior consent of the County may result in termination of the contract for default.

**3.21 ASSIGNMENT**

The vendor shall not assign or transfer any contract resulting from this solicitation, including any rights, title or interest therein, or its power to execute such contract to any person, company or corporation without the prior written consent of the County. This provision specifically includes any acquisition or hostile takeover of the awarded vendor. Failure to comply in this regards may result in termination of the contract for default.

**3.22 RESPONSIBILITY AS EMPLOYER**

The employee(s) of the vendor shall be considered at all times its employee(s), and not an employee(s) or agent(s) of the County. The contractor shall provide employee(s) capable of performing the work as required. The County may require the contractor to remove any employee it deems unacceptable. All employees of the contractor may be required to wear appropriate identification.

**3.23 INDEMNIFICATION**

To the extent permitted by law, the vendor shall indemnify and hold harmless the County and its officers, employees, agents and instrumentalities from any and all liability, losses or damages, including attorney's fees and costs of defense, which the County or its officers, employees, agents or instrumentalities may incur as a result of claims, demands, suits, causes of actions or proceedings of any kind or nature arising out of, relating to or resulting from the performance of the agreement by the vendor or its employees, agents, servants, partners, principals or subcontractors. The vendor shall pay all claims and losses in connection therewith, and shall investigate and defend all claims, suits or actions of any kind or nature in the name of the County, where applicable, including appellate proceedings, and shall pay all costs, judgments, and attorney's fees which may be incurred thereon. The vendor expressly understands and agrees that any insurance protection required by this Agreement or otherwise provided by the vendor shall in no way limit the responsibility to indemnify, keep and save harmless and defend the County or its officers, employees, agents and instrumentalities as herein provided.

**3.24 MODIFICATION OF CONTRACT**

Any contract resulting from this solicitation may be modified by mutual consent of duly authorized parties, in writing through the issuance of a modification to the contract and/or purchase order as appropriate. This presumes the modification itself is in compliance with all applicable County procedures.

**3.25 TERMINATION FOR CONVENIENCE**

The County, at its sole discretion, reserves the right to terminate this contract upon thirty (30) days written notice. Upon receipt of such notice, the vendor shall not incur any additional costs under this contract. The County shall be liable only for reasonable costs incurred by the vendor prior to notice of termination. The County shall be the sole judge of "reasonable costs."

**3.26 TERMINATION DUE TO UNAVAILABILITY OF CONTINUING FUNDING**

When funds are not appropriated or otherwise made available to support continuation of performance in a current or subsequent fiscal year, the contract shall be cancelled and the vendor shall be reimbursed for the reasonable value of any non-recurring costs incurred amortized in the price of the supplies or services/tasks delivered under the contract.

**3.27 TERMINATION FOR DEFAULT**

The County reserves the right to terminate this contract, in part or in whole, or effect other appropriate remedy in the event the vendor fails to perform in accordance with the terms and conditions stated herein. The County further reserves the right to suspend or debar the vendor in accordance with the County ordinances, resolutions and/or administrative orders. The vendor will be notified by letter of the County's intent to terminate. In the event of termination for default, the County may procure the



required goods and/or services from any source and use any method deemed in its best interest. All re-procurement cost shall be borne by the vendor.

### 3.28 FRAUD AND MISREPRESENTATION

Any individual, corporation or other entity that attempts to meet its contractual obligations through fraud, misrepresentation or material misstatement, may be debarred for up to five (5) years. The County as a further sanction may terminate or cancel any other contracts with such individual, corporation or entity with such vendor held responsible for all direct or indirect costs associated with termination or cancellation, including attorney's fees.

### 3.29 RIGHT TO AUDIT

The COUNTY reserves the right to require CONTRACTOR to submit to an audit by any auditor of the COUNTY's choosing. CONTRACTOR shall provide access to all of its records which relate directly or indirectly to this Agreement at its place of business during regular business hours. CONTRACTOR shall retain all records pertaining to this Agreement and upon request make them available to the COUNTY for three (3) years following expiration of the Agreement. CONTRACTOR agrees to provide such assistance as may be necessary to facilitate the review or audit by the COUNTY to ensure compliance with applicable accounting and financial standards. Additionally, CONTRACTOR agrees to include the requirements of this provision in all contracts with subcontractors and material suppliers in connection with the work performed hereunder. If an audit inspection or examination pursuant to this section discloses overpricing or overcharges of any nature by the CONTRACTOR to the COUNTY in excess of one percent (1%) of the total contract billings, in addition to making adjustments for the overcharges, the reasonable actual cost of the COUNTY's audit shall be reimbursed to the COUNTY by the CONTRACTOR. Any adjustments and/or payments which must be made as a result of any such audit or inspection of the CONTRACTOR's invoices and/or records shall be made within a reasonable amount of time, but in no event shall the time exceed ninety (90) days, from presentation of the COUNTY's audit findings to the CONTRACTOR.

### 3.30 PUBLIC RECORDS/ COPYRIGHTS

All electronic files, audio and/or video recordings, and all papers pertaining to any activity performed by the vendor for or on behalf of the County shall be the property of the County and will be turned over to the County upon request. In accordance with Chapter 119, Florida Statutes, each file and all papers pertaining to any activities performed for or on behalf of the County are public records available for inspection by any person even if the file or paper resides in the vendor's office or facility. The vendor shall maintain the files and papers for not less than three (3) complete calendar years after the project has been completed or terminated, or in accordance with any grant requirements, whichever is longer. Prior to the close out of the Contract, the vendor shall appoint a records custodian to handle any records request and provide the custodian's name and telephone number(s) to the County.

Any copyright derived from this Agreement shall belong to the author. The author and the CONSULTANT shall expressly assign to the COUNTY nonexclusive, royalty free rights to use any and all information provided by the CONSULTANT in any deliverable and/or report for the COUNTY's use which may include publishing in COUNTY documents and distribution as the COUNTY deems to be in the COUNTY's best interests. If anything included in any deliverable limits the rights of the COUNTY to use the information, the deliverable shall be considered defective and not acceptable and the CONSULTANT will not be eligible for any compensation.

### 3.31 GOVERNING LAWS

The interpretation, effect, and validity of any contract(s) resulting from this solicitation shall be governed by the laws and regulations of the State of Florida, and Lake County, Florida. Venue of any

court action shall be in Lake County, Florida. In the event that a suit is brought for the enforcement of any term of the contract, or any right arising there from, the parties expressly waive their respective rights to have such action tried by jury trial and hereby consent to the use of non-jury trial for the adjudication of such suit.

### 3.32 STATE REGISTRATION REQUIREMENTS

Any corporation submitting a bid in response to this ITB shall either be registered or have applied for registration with the Florida Department of State in accordance with the provisions of Chapter 607, Florida Statutes. A copy of the registration/ application may be required prior to award of a contract. Any partnership submitting a bid in response to this ITB shall have complied with the applicable provisions of Chapter 620, Florida Statutes. For additional information on these requirements, please contact the Florida Secretary of State's Office, Division of Corporations, 800.755.5111 (<http://www.dos.state.fl.us>).

### 3.33 PRIME CONTRACTOR

The vendor awarded the contract shall act as the prime contractor and shall assume full responsibility for successful performance of the contract. The vendor shall be considered the sole point of contact with regard to meeting all requirements of the contract. All subcontractors will be subject to advance review by the County in regards to competency and security concerns. After the award of the contract no change in subcontractors will be made without the consent of the County. The vendor shall be responsible for all insurance, permits, licenses, and related matters for any and all subcontractors. Even if the subcontractor is self-insured, the County may require the contractor to provide any insurance certificates required by the work to be performed.

### 3.34 FORCE MAJEURE

The parties will exercise every reasonable effort to meet their respective obligations hereunder, but shall not be liable for delays resulting from force majeure or other causes beyond their reasonable control, including, but not limited to, compliance with revisions to Government law or regulation, acts of nature, acts or omissions of the other party, fires, strikes, national disasters, wars, riots, transportation problems and/or any other cause whatsoever beyond the reasonable control of the parties. Any such cause may be cause for appropriate extension of the performance period.

### 3.35 NO CLAIM FOR DAMAGES

No claim for damages or any claim other than for an extension of time shall be made or asserted against the County because of any delays. No interruption, interference, inefficiency, suspension, or delay in the commencement or progress of the Work shall relieve the vendor of duty to perform, or give rise to any right to damages or additional compensation from the County. The vendor's sole remedy shall be the right to seek an extension to the contract time. However, this provision shall not preclude recovery of damages by the vendor for hindrances or delays due solely to fraud, bad faith, or active interference on the part of the County.

### 3.36 TRUTH IN NEGOTIATION CERTIFICATE

For all agreements exceeding \$150,000, the firm awarded the agreement may be required to execute a truth in negotiation certificate stating that the wage rates and other factual unit costs are accurate, complete and current, at the time of contracting.

### 3.37 GRANT FUNDING

In the event any part of the contract is to be funded by federal, state, or other local agency monies, the vendor hereby agrees to comply with all requirements of the funding entity applicable to the use of the monies, including full application of requirements involving the use of minority firms, women's business enterprises, and labor surplus area firms. Vendors are advised that payments under the contract may be withheld pending completion and submission of all required forms and documents required of the vendor pursuant to the grant funding requirements.

**ITB TITLE: Pressure Washing for Lake County Parks and Trails Division****NOTES:**

- When purchasing on a direct basis, Lake County is exempt from all taxes (Federal, State, Local). A Tax Exemption Certificate will be furnished upon request for such purchases. **However, the vendor will be responsible for payment of taxes on all materials purchased by the vendor for incorporation into the project (see provision 3.8 for further detail).**
- The vendor shall not alter or amend any of the information (including, but not limited to stated units of measure, item description, or quantity) stated in the Pricing Section. If any quantities are stated in the pricing section as being "estimated" quantities, vendors are advised to review the "Estimated Quantities" clause contained in Section 3 of this solicitation.
- Any bid containing a modifying or "escalator" clause not specifically allowed for under the solicitation will not be considered.
- All pricing shall be FOB Destination unless otherwise specified in this solicitation document.
- All pricing submitted shall remain valid for a 90 day period. By signing and submitting a response to this solicitation, the vendor has specifically agreed to this condition.
- Vendors are advised to visit our website at <http://www.lakecountvfl.gov> and register as a potential vendor. Vendors that have registered on-line receive an e-mail notice when the County issues a solicitation matching the commodity codes selected by a vendor during the registration process.

**ACKNOWLEDGEMENT OF ADDENDA****INSTRUCTIONS:** Complete Part I or Part II, whichever applies**Part I:**

The bidder must list below the dates of issue for each addendum received in connection with this ITB:

Addendum #1, Dated: 6-24-2013

Addendum #2, Dated: 7-17-2013

Addendum #3, Dated: 7-18-2013

Addendum #4, Dated: \_\_\_\_\_

**Part II:**
☐ No Addendum was received in connection with this ITB.



**PRICING SECTION**

No guarantee is expressed or implied as to quantities or dollar amounts that will be used during the contract period. In no event shall Lake County be liable for payments in excess of the amount due for quantities of goods or services actually ordered. As previously noted, the annual total quantity of work ordered shall not exceed \$25,000.

**Section 1: Pricing for Pressure Washing of Playground Structures –  
NO optional items to be included in this Section**

| Property:                          | Address:                                      | # of play structures | Pressure Washing Price (cleaning of all play structures at each park) |
|------------------------------------|---|----------------------|---|
| Astor Lions Park                   | 54835 Alco Rd. Astor, FL 32102                | 1                    |   |
| Lake Mack Park                     | 21235 Lake Drive, Deland, FL 32720            | 1                    |   |
| Marsh Park & Boat Ramp             | 36545 Yale Retreat Rd., Eustis, FL 32726      | 1                    |   |
| McTureous Memorial Park            | 42100 SR 19, Altoona, FL 32702                | 1                    |   |
| Minncola Athletic Complex          | 1300 Fosgate Rd., Minncola, FL 34715          | 1                    |   |
| Mt. Plymouth Park                  | 31300 Lochmore Circle, Mt. Plymouth, FL 32776 | 1                    |   |
| Palatlahaha River Park & Boat Ramp | 12325 Hull Rd, Clermont, FL 34711             | 1                    |   |
| Scott Park                         | 25633 Aberdovey Ave, Mt. Plymouth, FL 32776   | 1                    |   |
| Paisley Community Park             | 24956 CR 42, Paisley, FL 32767                | 2                    |   |
| PEAR Park Gateway                  | 26701 US Hwy 27, Leesburg, FL 34748           | 2                    |   |
| Twin Lakes Park                    | 35303 CR 473, Leesburg, FL 34788              | 2                    |   |
| Ferndale Preserve (In Progress)    | CR 455, Ferndale, FL 34715                    | 3                    |   |
| Lake Idamere Park                  | 12335 CR 448, Tavares, FL 32778               | 3                    |   |
| Lake Jem Park & Boat Ramp          | 16141 CR 448, Tavares, FL 32778               | 3                    |   |
| Pine Forest Park                   | 32520 SR 44, Deland, FL 32720                 | 3                    |   |
| Sorrento Park                      | 31535 Church St, Sorrento, FL 32776           | 3                    |   |
| North Lake Community Park          | 40730 Roger Giles Rd, Umatilla, FL 32784      | 9                    |   |
|                                    |   | <b>Total</b>         |   |

**Section 2:**

| Optional Items: (at various parks)   | Cost Per Item: |
|--------------------------------------|----------------|
| 2 Rail PVC Fencing (per linear foot) |                |
| 3 Rail PVC Fencing (per linear foot) |                |
| Astor Dugouts 4x(144 sq. ft.)        |                |

**SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES**

TTB Number: 13-0436

|   |  |
|---|--|
| Astor Maintenance Bldg. (600 sq. ft.)           |  |
| Astor Pavilion/Restroom (2720 sq. ft.)          |  |
| Astor Storage Bldg. (374 sq. ft.)               |  |
| Bench (Sitting)                                 |  |
| Bench Swing                                     |  |
| Bike Rack                                       |  |
| Bleachers                                       |  |
| Boardwalk                                       |  |
| Concrete Path (10' wide)                        |  |
| Dugout Benches                                  |  |
| Exercise Stations                               |  |
| Kiosk (double)                                  |  |
| Kiosk (single)                                  |  |
| Kiosk (triple)                                  |  |
| McTureous Bathroom (128 sq.ft.)                 |  |
| North Lake Baseball bldg. (1720 sq. ft. +/-)    |  |
| North Lake Maintenance bldg. (2275 sq. ft. +/-) |  |
| North Lake Maintenance bldg. (400 sq. ft. +/-)  |  |
| North Lake Playground bldg. (1014 sq. ft. +/-)  |  |
| North Lake Soccer bldg. (1222 sq. ft. +/-)      |  |
| North Lake Storage bldg. (1311 sq. ft. +/-)     |  |
| Pavilion (Large 1500 sq. ft. +/-)               |  |
| Pavilion (Small 575 sq. ft. +/-)                |  |
| Picnic Tables                                   |  |
| Restrooms (Prefab 180 sq. ft. +/-)              |  |
| Signs   |  |
| Trash Receptacles                               |  |
| Total   |  |

Bidder's Certification of Site Visits: By checking this space: \_\_\_\_\_, the bidder certifies that the bidder has visited the sites where the work is to be performed, and confirms full compliance with provision 1.4 of this Invitation to Bid.

As stated in Section 1.10 of this solicitation, the completion date shall not exceed ten (10) calendar days after date of Notice to Proceed. Vendor shall state completion time after date of receipt of Notice to Proceed: \_\_\_\_\_ days

**By Signing this Bid the Bidder Attests and Certifies that:**



- It satisfies all legal requirements (as an entity) to do business with the County.
- The undersigned vendor acknowledges that award of a contract may be contingent upon a determination by the County that the vendor has the capacity and capability to successfully perform the contract.
- The bidder hereby certifies that it understands all requirements of this solicitation, and that the undersigned individual is duly authorized to execute this bid document and any contract(s) and/or other transactions required by award of this solicitation.

**Purchasing Agreements with Other Government Agencies**

This section is optional and will not affect contract award. If Lake County awarded you the proposed contract, would you sell under the same terms and conditions, for the same price, to other governmental agencies in the State of Florida? Each governmental agency desiring to accept to utilize this contract shall be responsible for its own purchases and shall be liable only for materials or services ordered and received by it. ☒ Yes ☐ No (Check one)

**Certification Regarding Felony Conviction**

Has any officer, director, or an executive performing equivalent duties, of the bidding entity been convicted of a felony during the past ten (10) years? ☐ Yes ☒ No (Check one)

**Reciprocal Vendor Preference:**

Vendors are advised the County has established, under Lake County Code, Chapter 2, Article VII, Sections 2-221 and 2-222; a process under which a local vendor preference program applied by another county may be applied in a reciprocal manner within Lake County. The following information is needed to support application of the Code:

1. Primary business location of the responding vendor (city/state): UMATILLA FLORIDA
2. Does the responding vendor maintain a significant physical location in Lake County at which employees are located and business is regularly transacted: ☒ Yes ☐ No If "yes" is checked, provide supporting detail:  
BUSINESS LOCATED AT 81 S. PINE AV. UMATILLA FLORIDA

**Conflict of Interest Disclosure Certification**

Except as listed below, no employee, officer, or agent of the firm has any conflicts of interest, real or apparent, due to ownership, other clients, contracts, or interests associated with this project; and, this bid is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a proposal for the same services, and is in all respects fair and without collusion or fraud.

DUNS Number (Insert if this action involves a federal funded project): \_\_\_\_\_

**General Vendor Information and Bid Signature:**

Firm Name: ADVANCED PRESSURE CLEANING LLC  
 Street Address: 81 S. PINE AV. UMATILLA FL 32784  
 Mailing Address (if different): \_\_\_\_\_  
 Telephone No.: 352-669-6254 Fax No.: \_\_\_\_\_ E-mail: pus7397@yahoo.com  
 FEIN No. 01-0874118 Prompt Payment Terms: \_\_\_\_\_ % \_\_\_\_\_ days, net \_\_\_\_\_  
 Signature: [Signature] Date: 7-24-2013  
 Print Name: CHARLES LANGHORNE Title: OWNER

**Award of Contract by the County: (Official Use Only)**

By signature below, the County confirms award to the above-identified vendor under the above identified solicitation. A separate purchase order will be generated by the County to support the contract.

**Vendor awarded as:**

- ☒ Sole vendor ☐ Pre-qualified pool vendor based on price  
☐ Pre-qualified pool vendor (spot bid) ☐ Primary vendor for items: \_\_\_\_\_  
☐ Secondary vendor for items: \_\_\_\_\_ ☐ Other status: \_\_\_\_\_

Signature of authorized County official: [Signature] Date: 8/27/13

Sandra Rogers Contracting Officer

**THE FOLLOWING DOCUMENTS ARE ATTACHED**

**Attachment 1: Work References**

**Attachment 2: Park Locations**



## WORK REFERENCES

|                    |                             |
|--------------------|-----------------------------|
| Agency             | LAKE CO. PARKS & TRAILS     |
| Address            | 12929 COUNTY/LANDFILL RD.   |
| City,State,ZIP     | TAVARES FL. 32778           |
| Contact Person     | BOBBY BONILLA               |
| Telephone          | 352-253-4950                |
| Date(s) of Service | 2000 - Present              |
| Type of Service    | Pressure Cleaning of PARKS. |
| Comments:          |                             |

|                    |                      |
|--------------------|----------------------|
| Agency             | WATERMAN VILLAGE     |
| Address            | 455 WATERMAN AV.     |
| City,State,ZIP     | MT. DORA FL 32757    |
| Contact Person     | MATT SCHMICK         |
| Telephone          | 352-383-0051 ext 257 |
| Date(s) of Service | 2009 - Present       |
| Type of Service    | Pressure Cleaning    |
| Comments:          |                      |

|                    |                    |
|--------------------|--------------------|
| Agency             | HAMPTON INN        |
| Address            | 19700 U.S. Hwy 441 |
| City,State,ZIP     | MT. DORA FL 32757  |
| Contact Person     | BARRY DESAI        |
| Telephone          | 352-383-4267       |
| Date(s) of Service | 2009 - Present     |
| Type of Service    | Pressure Cleaning  |
| Comments:          |                    |

## Park Locations

| Property:                          | Address:                                      |
|------------------------------------|---|
| Arnold Brothers Boat Ramp          | 15945 SR 19, Groveland, FL 34736              |
| Astatula Boat Ramp                 | 12703 Florida Ave, Astatula, FL 34705         |
| Astor Lions Park                   | 54835 Alco Rd, Astor, FL 32102                |
| Carlton Village Park               | 40201 Orange Circle, Lady Lake, FL 32159      |
| East Lake Community Park           | 24809 Wallick Rd, Sorrento, FL 32776          |
| Ellis Acres Reserve                | 35302 CR 42, Paisley, FL 32767                |
| Ferndale Preserve (In Progress)    | CR 455, Ferndale, FL 34715                    |
| Hancock Trail                      | Old Hwy 50 & Training Center                  |
| Haynes Creek Park                  | 34606 S. Haynes Creek Rd, Leesburg, FL 34788  |
| John's Lake Boat Ramp              | 13620 Lake Blvd, Winter Garden, FL 34787      |
| Lake Idamere Park                  | 12335 CR 448, Tavares, FL 32778               |
| Lake Jem Park & Boat Ramp          | 16141 CR 448, Tavares, FL 32778               |
| Lake Joanna Park                   | 33415 E. Lake Joanna Dr, Eustis, FL 32726     |
| Lake Mack Park                     | 21235 Lake Drive, Deland, FL 32720            |
| Lake May Reserve                   | 36300 CR 44A, Eustis, FL 32736                |
| Marsh Park & Boat Ramp             | 36545 Yale Retreat Rd., Eustis, FL 32726      |
| McTurcous Memorial Park            | 42100 SR 19, Altoona, FL 32702                |
| Minneola Athletic Complex          | 1300 Fosgate Rd., Minneola, FL 34715          |
| Mt. Plymouth Park                  | 31300 Lochmore Circle, Mt. Plymouth, FL 32776 |
| North Lake Community Park          | 40730 Roger Giles Rd, Umatilla, FL 32784      |
| Paisley Community Park             | 24956 CR 42, Paisley, FL 32767                |
| Palatlakaha River Park & Boat Ramp | 12325 Hull Rd, Clermont, FL 34711             |
| Pasture Reserve                    | 5144 Lake Erie Rd, Groveland, FL 34736        |
| PEAR Park                          | 4800 University Ave, Leesburg, FL 34748       |
| PEAR Park Gateway                  | 26701 US Hwy 27, Leesburg, FL 34748           |
| Pine Forest Park                   | 32520 SR 44, Deland, FL 32720                 |
| Scott Park                         | 25633 Aberdovey Ave, Mt. Plymouth, FL 32776   |
| Sorrento Park                      | 31535 Church St, Sorrento, FL 32776           |
| South Lake Trail                   | Orange Trail in East/Minneola Trail on West   |
| South Umatilla Park                | 17107 Ball Park Rd, Umatilla, FL 32784        |
| Sylvan Shores Park                 | 1540 Morningside Dr, Mount Dora, FL 32757     |
| Trout Lake Park                    | 45 E. Laurel Oak Dr, Eustis, FL 32726         |
| Twin Lakes Park                    | 35303 CR 473, Leesburg, FL 34788              |
| Umatilla Veterans Hall             | 40924 US Highway 19 N, Umatilla, FL 32784     |



**ACORD. CERTIFICATE OF LIABILITY INSURANCE**

DATE(MM/DD/YYYY)

7/23/2013

|  |  |  |              |
|--|--|--|--------------|
| <b>PRODUCER</b><br>Olson Insurance Agency Inc.<br>545 N. Umatilla Blvd<br>Umatilla, FL 32784<br>352-669-4547 |  | <b>THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.</b> |              |
| <b>INSURED</b><br>ADVANCED PRESSURE CLEANING, LLC<br><br>81 S. PINE AVE<br>UMATILLA, FL 32784                |  | <b>INSURERS AFFORDING COVERAGE</b>   | <b>NAIC#</b> |
|  |  | INSURER A: AMERICAN VEHICLE INS CO   |              |
|  |  | INSURER B:   |              |
|  |  | INSURER C:   |              |
|  |  | INSURER D:   |              |
|  |  | INSURER E:   |              |

**COVERAGES**

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | NDPL NRSD | TYPE OF INSURANCE  | POLICY NUMBER                | POLICY EFFECTIVE DATE(MM/DD/YY) | POLICY EXPIRATION DATE(MM/DD/YY) | LIMITS   |
|----------|-----------|--|------------------------------|---------------------------------|----------------------------------|--|
| A        |           | GENERAL LIABILITY<br><input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY<br><input type="checkbox"/> CLAIMSMADE <input checked="" type="checkbox"/> OCCUR | GL0506004967<br>RENEWAL PAID | 09/23/11<br>09/23/12            | 09/23/12<br>09/23/13             | EACH OCCURRENCE \$ 1,000,000                         |
|          |           | GEN'L AGGREGATE LIMIT APPLIES PER:<br><input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC                        |                              |                                 |                                  | DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 |
|          |           | AUTOMOBILE LIABILITY<br>ANY AUTO<br>ALL OWNED AUTOS<br>SCHEDULED AUTOS<br>HIRED AUTOS<br>NON-OWNED AUTOS   |                              |                                 |                                  | MED EXP (Any one person) \$ 5,000                    |
|          |           | GARAGE LIABILITY<br>ANY AUTO   |                              |                                 |                                  | PERSONAL & ADV INJURY \$ 1,000,000                   |
|          |           | EXCESS/UMBRELLA LIABILITY<br>OCCUR <input type="checkbox"/> CLAIMS MADE <input type="checkbox"/><br><br>DEDUCTIBLE<br>RETENTION \$                                     |                              |                                 |                                  | GENERAL AGGREGATE \$ 2,000,000                       |
|          |           | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY<br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?<br>If yes, describe under SPECIAL PROVISIONS below<br>OTHER |                              |                                 |                                  | PRODUCTS - COMPIOP AGG \$ 2,000,000                  |
|          |           |  |                              |                                 |                                  | COMBINED SINGLE LIMIT (Ea accident) \$               |
|          |           |  |                              |                                 |                                  | BODILY INJURY (Per person) \$                        |
|          |           |  |                              |                                 |                                  | BODILY INJURY (Per accident) \$                      |
|          |           |  |                              |                                 |                                  | PROPERTY DAMAGE (Per accident) \$                    |
|          |           |  |                              |                                 |                                  | AUTO ONLY - EA ACCIDENT \$                           |
|          |           |  |                              |                                 |                                  | OTHER THAN EA ACC \$                                 |
|          |           |  |                              |                                 |                                  | AUTO ONLY: AGG \$                                    |
|          |           |  |                              |                                 |                                  | EACH OCCURRENCE \$                                   |
|          |           |  |                              |                                 |                                  | AGGREGATE \$   |
|          |           |  |                              |                                 |                                  | \$   |
|          |           |  |                              |                                 |                                  | \$   |
|          |           |  |                              |                                 |                                  | \$   |
|          |           |  |                              |                                 |                                  | \$   |
|          |           |  |                              |                                 |                                  | WC STATU-TORY LIMITS OTH-ER                          |
|          |           |  |                              |                                 |                                  | E.L. EACH ACCIDENT \$                                |
|          |           |  |                              |                                 |                                  | E.L. DISEASE - EA EMPLOYEE \$                        |
|          |           |  |                              |                                 |                                  | E.L. DISEASE - POLICY LIMIT \$                       |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS

ITB#: 13-0436

**CERTIFICATE HOLDER**

LAKE COUNTY A POLITICAL SUBDIVISION OF  
THE STATE OF FLORIDA AND THE BOARD OF  
COUNTY COMM.  
PO BOX 7800  
TAVARES, FL 32778  
F: 352-742-3870

**CANCELLATION**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 10 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.

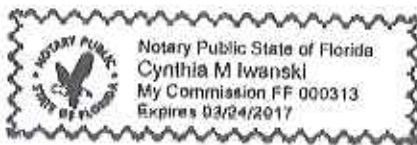
AUTHORIZED REPRESENTATIVE



I Charles Langhorne do not hold Lake County responsible for any payment or compensation in the event of any injury that may occur during the fulfillment of ITB-0436. Pressure Cleaning of Parks and Trails.

Notary  
\_\_\_\_\_

Charles L Langhorne



Charles L Langhorne  
Date 7-24-2013

Cynthia M Iwanski  
personally known